

Vintage Auto Appraisal

631-346-7014

and

717-516-1560



*What's It
Worth?*

Carlisle PA & Long Island NY
www.vintageautoappraisal.com



1902 Foster-Artzberger Steam Wagon
Appraised for: 1902 Foster-Artzberger Owner
On: April 31st, 2022

Visit Our Website: [*vintageautoappraisal.com*](http://vintageautoappraisal.com)

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Date: 04/31/2022

Foster-Artzberger Owner

Any Street

Any State, USA, Zip

Email: uremail@uremail.com

Subject: 1902 Foster-Artzberger Steam Wagon

Foster-Artzberger Owner:

The Subject Vehicle is in **"A"** Condition

Enclosed please find your appraisal report of the subject vehicle 1902 Foster Artzberger Steam Wagon .The Vin# for the subject vehicle is Blueprint #342. The vehicle was inspected by **Vintage Auto Appraisal** Agent Johnny Baumann on 04/31/2022 as per your request. The inspection was performed to determine "Fair Market Value". Fair Market Value is determined from auction and private sales of similar vehicles. The **Vintage Auto Appraisal** scoring system is as follows..

A=Superb/Mint-Show quality or trailered vehicle. No wear. As new. Not driven
B=Excellent-Quality restoration or original. Minimal wear. Limited driver
C=Very Good-Some wear or older restoration. Very good original. Street driven.
D=Good-Original showing proper wear for age. Amateur restoration.
E=Below-Average-More than allowable wear for age or miles. Rust or dents.
F=Poor-Parts or donor car. Frame or floor rust. Incomplete vehicle.

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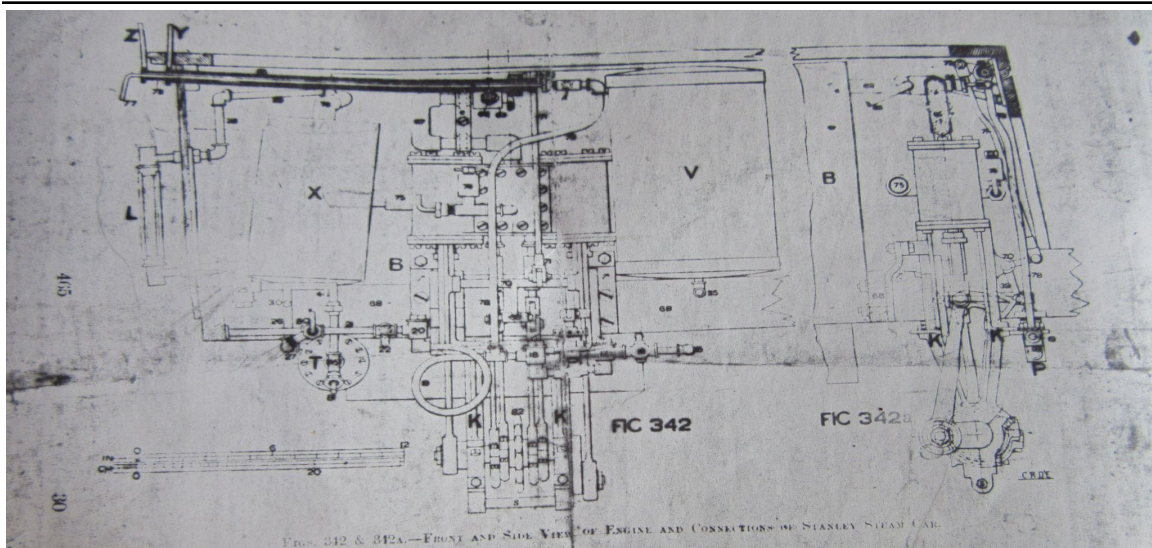
Based on our research. Fair market value for this 1902 Foster-Artzberger with Vin# Blueprint#342 is \$75,000. This was based on the vehicle condition and fair market value of other vehicles sold in similar condition and options.

NOTES: Subject vehicle is a rare one of only 165 produced Foster-Artzberger Steam Wagon. One of only 3 known to exist and the only one in complete condition. Family owned and restored since 1966 with factory documents. Foster-Artzberger's were produced between 1899-1905 in Rochester NY. See link to Foster-Artzberger history. >>>CLICK HERE <<<

Appraised Value \$75,000

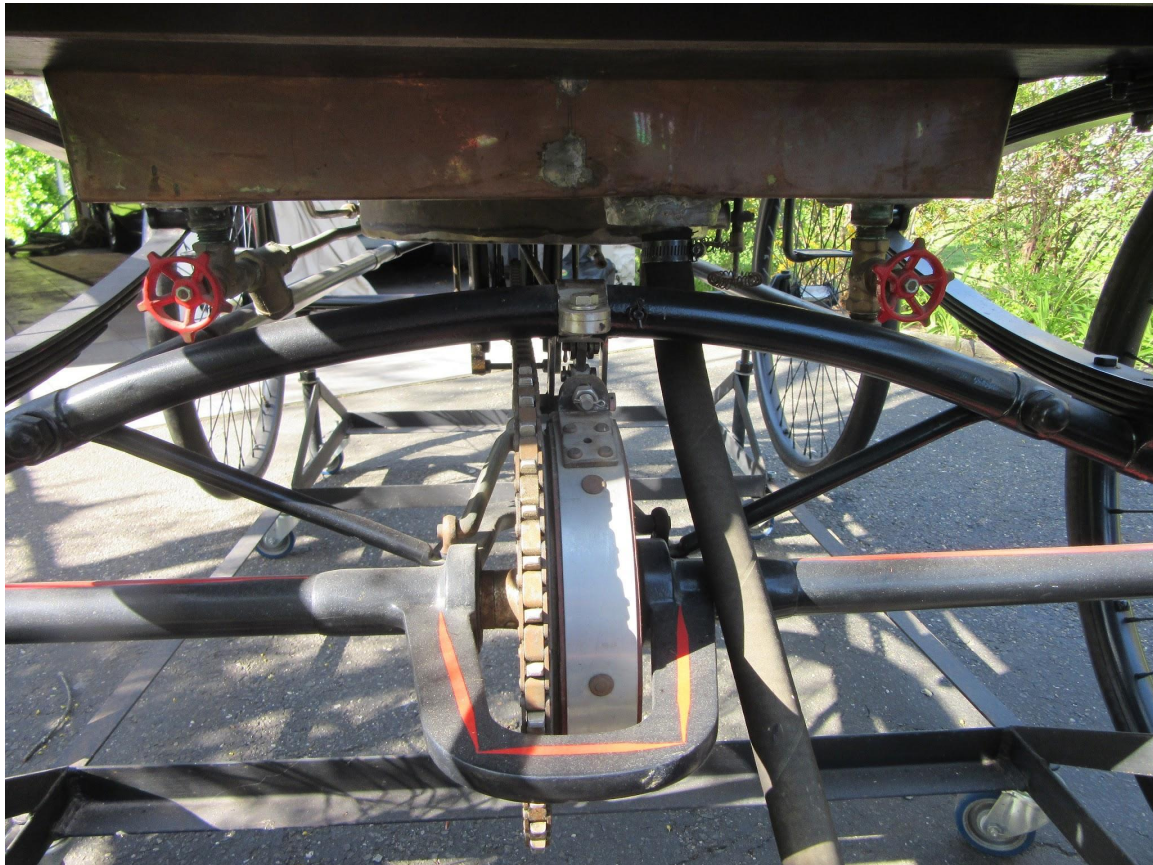
Vin# Info For:Blueprint #342

NOTE: Early 1900's vehicles were not ID#. This example is referenced by it's blueprint# 342



Visit Our Website at www.vintageautoappraisal.com

See Below For Your [Vintage Auto Appraisal](#) “Photo Gallery”





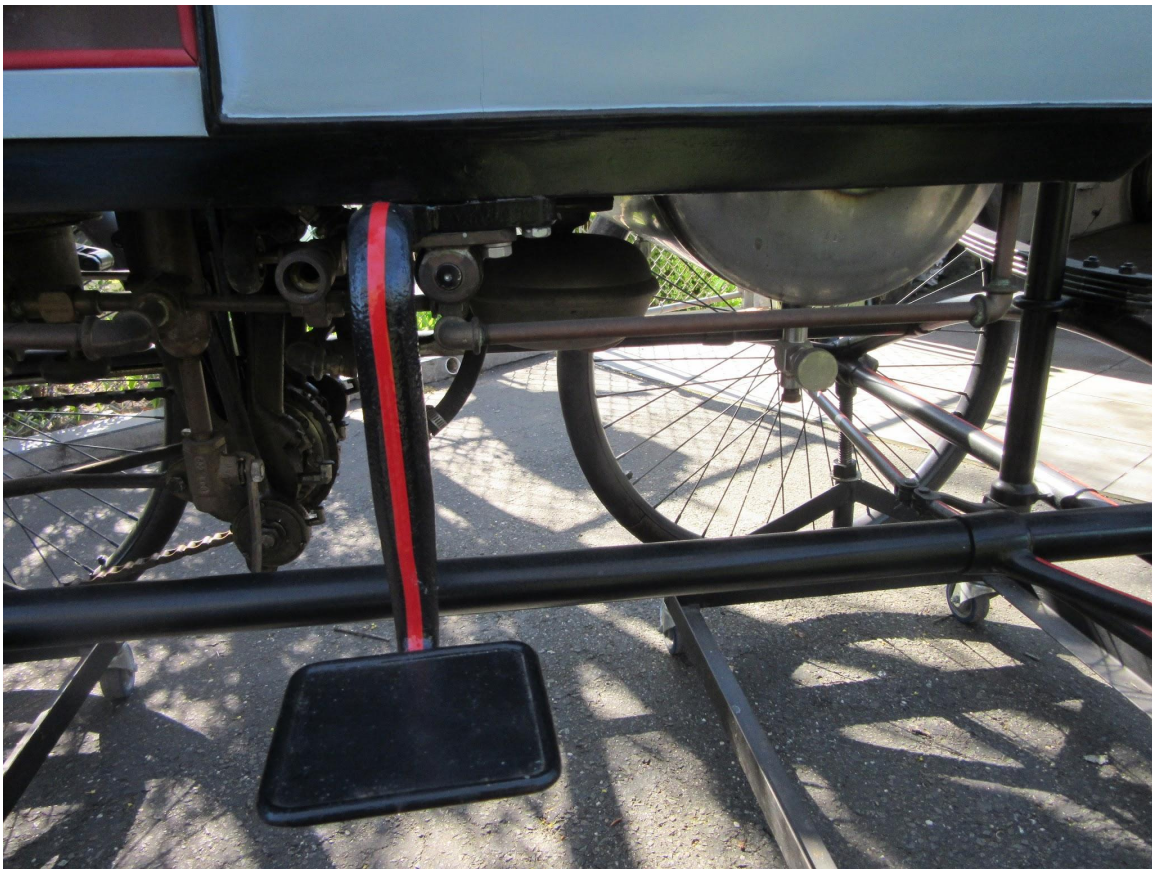


















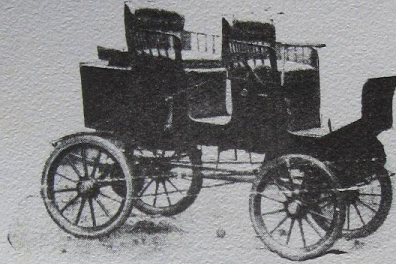


Artzberger Steam Cars

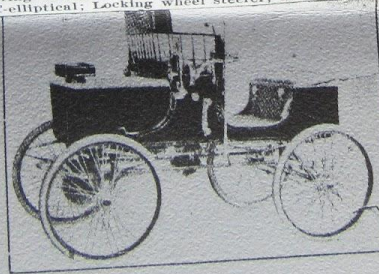
Made by Artzberger Automobile Co., 712 Cedar ave
Pittsburgh, Pa.



THE ARTZBERGER ROADSTER. PRICE \$600.
Artzberger Roadster Cars are similar in general con-
struction. A special feature is the double burner con-
trolled from the seat, by which twice regular heat can
be secured for racing or extra demand for steam.
The burner is of the slot type and automatically shuts
off at 200; fire tube boiler, tested to 800 pounds; another
feature is an air valve. The touring car have
5-leaf, 38-inch elliptical springs, and are otherwise simi-



THE ARTZBERGER SURREY. PRICE \$1000.
Similar to roadster; wheel base 78 inches; tread 56 inches;
angle steel frame; 30-inch wood, wire or tubular
wheels; 3-inch Diamond tires; ball bearings; Brown-
Lipe differential; roller chain drive; side lever steer;
roadster has full platform springs, 40 inches in rear;
36 inches in front; mileage, 125 on fuel, 40 on water;
hand buffed leather upholstery; feed water heater built
like a fire tube boiler, through which exhaust steam
and released by the foot; reverse lever placed side of
steering wheel and worked by hand; springs 40-inch
half-elliptical; Locking wheel steerer; 100 miles on one



THE ARTZBERGER TOURING CAR. PRICE \$800.

The record of this race for Class "B," composed of steam and gasoline machines, we take from the "Horseless Age" as follows:

CLASS B.—STEAM.

5. Foster.....	W. H. Artzberger.....	W. H. Artzberger.....	1,285	2:12 4-5
6. Stanley.....	Reuben Miller, Jr.....	Reuben Miller, Jr.....	870	2:15
7. White Tonneau, 10 h. p.....	Peter Hermes.....	Lewis Malsack.....	1,975	2:48
9. White Tonneau, 10 h. p.....	W. L. Smith.....	W. L. Smith.....	1,820	6:35
10. Toledo, 6 h. p.....	J. McD. Mashey.....	J. McD. Mashey.....	1,445	3:44 2-5
11. White Tonneau, 10 h. p.....	W. P. McVay.....	W. P. McVay.....	1,930	broken pump
12. White Stannope, 6 h. p.....	J. H. Lindsay.....	J. H. Lindsay.....	1,430	withdrawn

STRAIGHT WAY RACE, of one mile, all up grade, in Highland Park, Pittsburg, July 11, 1903. THE FOSTER STEAM WAGON demonstrated its superiority by defeating all competitors, of every class, making the mile run, all up hill, at 1:42, 1:41 and 1:33 respectively, the last being the fastest up-hill mile on record by a 6-horse power automobile. One of the most peculiar features in this run was the fact that THE FOSTER STEAM WAGON in this race weighed 1285 pounds, and was fitted with a 14 inch boiler, yet it won against 20-horse power machines, with 24 inch boilers.

THE FOSTER WINS.

The following records we clip from "The Automobile," of New York. It refers to speed trials held in Schenley Park, August 24, 1902.

CLASS C.—(Steam Machines under 1,200 lbs.)

W. H. Artzberger, (Artzberger).....	6	1:42
Ruben Miller, Jr., (Stanley).....	4	1:46
S. F. Hammond, (Conrad).....	4	1:59

Artzberger won in finals with Mr. Miller's entry. Time 1:41 1-5.

CLASS D.—(Steam Cars over 1,200 lbs.)

W. H. Artzberger, (Foster).....	6	1:33
J. H. Lindsay, (White).....	10	1:45
Peter Hermes, (White).....	10	2:20
W. P. McVey, (White).....	6	2:45

W. H. Artzberger, with the Foster Steam wagon, as improved by the Artzberger Automobile Company, made one mile straight-way run in 1:10, being the fastest mile on record in the world for any ordinary roadster, carrying the same weight, with same size boiler and engine.

The Foster Steam Wagon is simple in construction and as nearly perfect as any in the market. They are supplied with every modern convenience, requiring no pumping of air, no pumping of water, no lubricators to fill, no oiling to do. They are always ready. They will get up steam in five minutes, and can be left standing with safety for hours without attention, and are ready to start by pushing a lever.

MANY IMPROVEMENTS MADE.

Since taking charge of the building of the Foster Wagons, we have made many improvements, especially in our new platform spring wagon. This construction, together with extra long wheel-base of 75 inches, causes our wagon to ride exceedingly easy. We use the Reachlers running-gear and platform springs, which lower the center of gravity to the lowest possible point.

All these wagons are fitted with a double action brake, together with an air brake which fills the air tank while running down a hill. These wagons carry two or four occupants. The front seat is arranged to close neatly when not in use, making it a most desirable car for two passengers, at which time the existence of an extra seat can not be noticed.

A FEW TROPHIES.

The following are a few of the trophies won by this up-to-date machine.

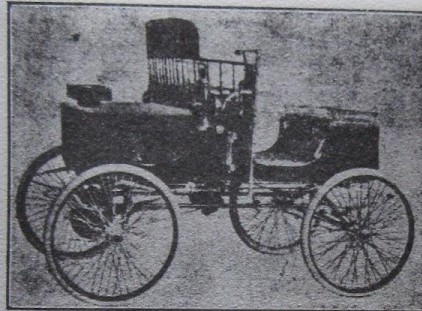
ENDURANCE RUN, from New York to Buffalo, September 13, 1901. For this victory THE FOSTER STEAM WAGON received a gold medal from the Automobile Club of America.

RELIABILITY RUN, from New York to Boston and return, October, 1902. THE FOSTER STEAM WAGON won the first prize and gold medal, winning against all competitors.

B. 70.

B 70 had 100 per cent. in reliability credit, and was the first car to reach New York in the Boston reliability contest.

Among ninety-seven entries it was almost the last car starting, and was the first to finish, defeating cars, some of which cost \$7,000.00.



Steam Surrey, fitted with 16-inch Boiler

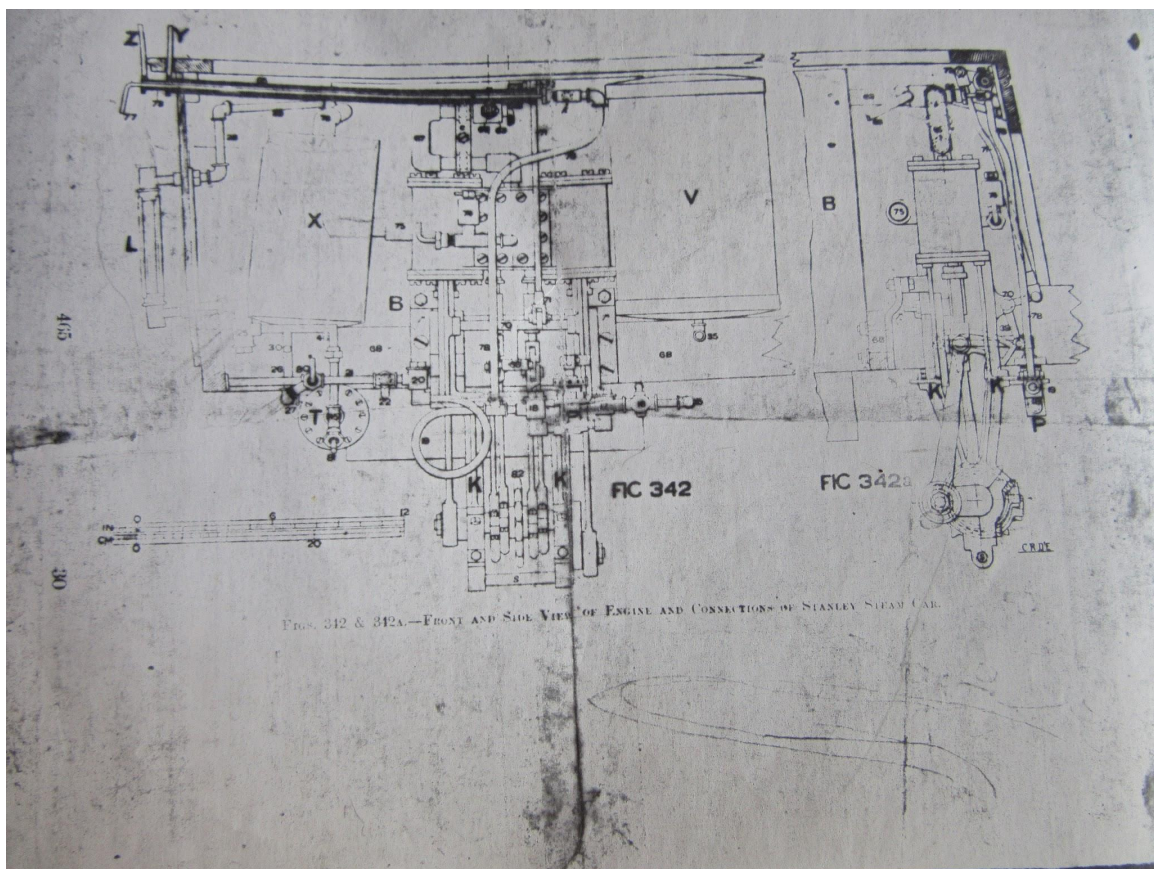
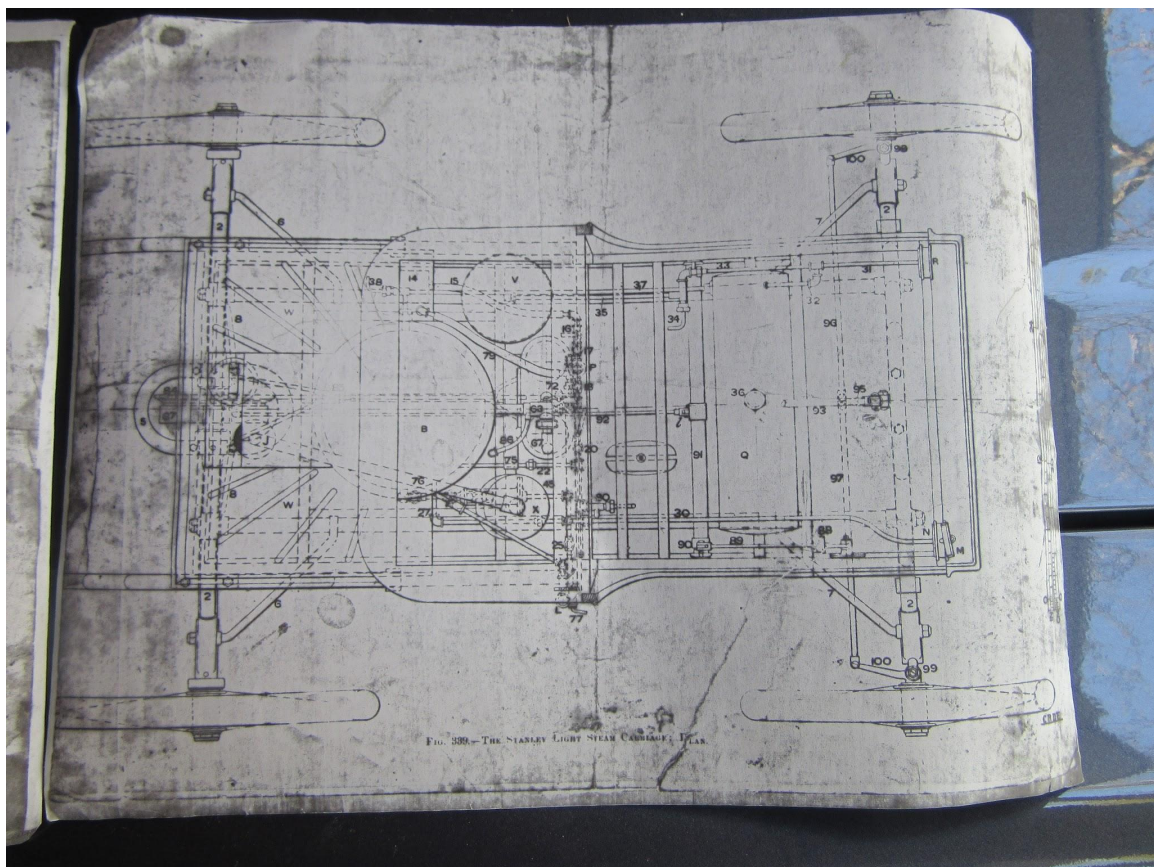
THE IMPROVED FOSTER WON THE FOLLOWING RACES.

HILL CLIMBING CONTEST, by Automobile Club, of Pittsburg, Saturday, June 20, 1903. The contest was held in Highland Park, Pittsburg, and up the steep grade known as "Serpentine Drive." THE FOSTER STEAM WAGON won in this contest from all steam automobiles and all gas motors, excepting one 32-horse power racer, winning the silver cup and first prize. In the race were 92 entries.

W. H. Artzberger won the 100 mile run from Rochester to Buffalo, making only two stops for water, and winning the silver trophy.

"The Horseless Age," in speaking of this contest, among other things, said the following

"There were 42 entries in the contest and despite the rain 32 showed up and ran. There were a number of surprises, the most pronounced being the defeat of the Stanley Racer, Driven by Ruben Miller, Jr., by the Improved Foster, driven by W. H. Artzberger. It was another case of "Appearances don't count," as the Stanley looked well groomed, clean limbed and lightly mounted, while the "Foster" looked differently. The "Stanley" weighed 770 pounds, while the "Foster" weighed 1285 pounds. The "Foster" also had the smallest engine and boiler in the race. W. H. Artzberger made the fastest time of any regular road machine in the race, and beat many racers."



9 March 1966

John Wanamaker Dept. Store
Cross County Center
Yonkers, N.Y.

Attn: Mr. Rodman Wanamaker

Dear Sir:

Having recently acquired the remains of a 1900 Foster steam car from Mr. Austin Clark Jr., I have been seeking pictures and illustrations of same to aid in the restoration process. Also seeking information about the Foster Co., itself. This car was manufactured in Rochester, N.Y., from 1900 to 1903. In my search for information on this vehicle, I came across an article on page 382 of the Nov. 8, 1900 issue of the magazine "The Motor Age" which stated John Wanamaker was the eastern agent for the Foster Automobile Mfg. Co. I was wondering if by chance that any sales catalogs or other information such as sales records telling the number of cars sold etc., may still exist. I realize you're running a dept. store and not a museum, so I hold little hope of obtaining any information. However, it has been my endeavor to trace all possible leads in this research project. Would very much appreciate any information you may have.

Very truly yours,

Paul Guarnier

Paul Guarnier

406 Ocean Ave.
Massapequa, L.I., N.Y.

1902.

THE
BLUE BADGE
OF
QUALITY

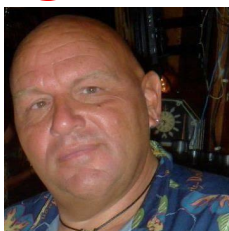
There is a certain sky-blue ribbon in our possession that money couldn't buy.

It is a trophy of honor — the proof of victory in a hard-fought race.

It was won by the Foster Steam Wagon in the recent 500-Mile Endurance Race between New York and Buffalo — and is the mark of demonstrated merit in automobile construction.

Further on we'll explain the why and the how.

About Vintage Auto Appraisal



Welcome to Vintage Auto Appraisal. My name is Johnny Baumann and I'm the owner and Master Appraiser for Vintage Auto Appraisal. I have been an avid car crazed nut since age 13. I had my first car crush when my Dad's friend pulled into our driveway with a shiny new Java Green 1974 Triumph TR6. From that moment on I was hooked. I purchased my first classic car at age 15, a 1948 Chevrolet Fleetmaster Convertible. Since then I have owned, sold, suffered and romanced over 160 cars, and I haven't looked back. I always tell people it's not the cars or trucks it's the stories and people behind them. I love all kinds of cars, but I lean more towards classics from the 30's and 40's, Triumphs, Old Crusty VW's and Benz's. However, I enjoy all kinds of vehicles of various years. I have spent the last 40 years in the Auto Parts Industry but also spent 25 plus years as a classic car appraiser in Port Jefferson Long Island, New York, Nationwide and in Carlisle Pa. (home of the famous Carlisle Fairgrounds) where I am a long time vendor.

During my time as an appraiser I traveled across the U.S. appraising wonderful cars and meeting incredible people. I spent time working as one of the Head Agents on the "Harold Le May" collection, one of the world's largest collections with 3,100 plus classic vehicles. In addition I have also worked on the Lincoln Highway 75th anniversary tour and had the honor to do the first leg across the U.S. as well as going to 100's of collectible car auctions. On the weekends you can find me working an Ole Rusty VW Bug or some other Relic

Through it all I still say "It's always about the people and the stories along the way". So the main purpose of Vintage Auto Appraisal is to supply you with a high quality appraisal at the best price. We understand at Vintage Auto Appraisal that you need appraisal work for many reasons. We also understand that our old relics in most cases are a labor of love. Almost every vintage vehicle has a story to tell and we want to hear that story. At Vintage Auto Appraisal we always say it's "About great old cars, the people and the stories along life's highway". You are invited to contact Vintage Auto Appraisal anytime for your vehicle value and appraisal questions and needs...

Thank You From Johnny B "The Old Car Whisperer"

Some of our background and qualifications..

..Over 40 years experience in the auto parts and service industry. Specialist in European vehicles and Weber Carburetors. Expert in automotive parts and operating systems.

**..ASE-Automotive Service Excellence certified in automotive parts and operating systems.
New York State ID#KS7JVOQM5BAUM**

..Owned, romanced, suffered and restored over 175 collectible vehicles

..Expert in antique and classic vehicle history

..Member AACA-Antique Automobile Club of America

..Member Long Island Triumph Association

..Member National Packard Club

..Member Mercedes Benz Club of America

..Member Lincoln Highway Association

..Former Certified agent for AAG-Auto Appraisal Group as vehicle value expert and vehicle appraiser

..Former Co-Head agent and information gatherer for the world famous Harold Le May estate. Featuring over 3100 collectible vehicles

..Former Co-Head agent and information gatherer for The Lane Auto Museum collection

..Proved Data and Value information for Carlisle Events Giveaway cars 1998-2005

..Carlisle Events and Car Show vendor and sponsor since 1988

..Logged over 1500 hours in gathering Diminished Value data at nationwide vehicle auctions. This data used in class action lawsuits against major insurance companies

..Co-chaired over many value seminars at nationwide events such as Carlisle Events, Barrett Jackson auctions and AACA national conference

..Creator and author of Vintage Auto Appraisal Magazine with over 1600 readers per month

.. Other experience and references available upon request